Alliance pour l'éducation



2019 | 2020



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LET'S COME TOGETHER FOR EDUCATION'S SAKE.

2020 has been a very different sort of year. The global pandemic, lockdown and its social consequences have taken a heavy toll on vulnerable young people. All too often it has further removed them from the education system and played havoc with their hopes of success, at a time when already 80,000 young people in France leave education without qualifications. This is simply not acceptable.

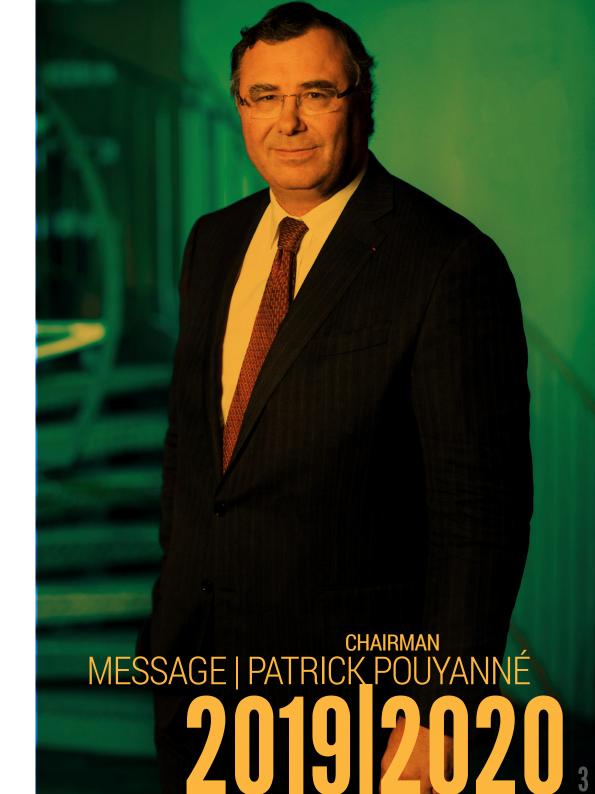
In the face of such an exceptional, not to say worrying, environment, it is all the more essential that we combine strengths so as to reinforce the impact of our actions, and to double down on the ambitions we set for our projects.

With Alliance pour l'éducation - United Way our mission is to work together, to commit ourselves collectively — players from both the public and private sector as well as non-profits — to boost the life chances of young people coming from designated priority areas. Our aim is to offer everyone the chance to reach his or her potential, the chance to build themselves a future and in so doing to take their place in society.

During the 2019-2020 academic year, the Youth Challenge Program, run in cooperation with the Ministry for Education, has worked with 6,580 teenagers over the full seven-year middle and high-school cycle. Forty-six non-profits, 50 companies and 711 employees came together — including remotely — to help create an environment in which the next generation can design its own career path. Continuous monitoring ensures these young people acquire not just the technical skills they need, but also the soft skills, decision-making capacities, ability to take personal initiative, the drive, self-confidence and pride that are essential for professional and personal success.

Unique in France, this collective approach is one answer to a requirement for greater social cohesion and the need to help generate economic development. Our role is to act as a powerful catalyst in bringing people together, combatting exclusion to ensure that none of the talents our country so desperately needs to succeed is wasted, and guaranteeing that all can play their part fully in meeting the challenges we face.

I am delighted to chair the Alliance board alongside the companies and their management that are so committed to its success. I extend my thanks to its staff for all their efforts, as well as to those organizations which have supported us in the past and continue to do so today. And I take this opportunity to invite others to join us in this endeavor. Let's come together, for education's sake, and in so doing continue to broaden the horizons of the next generation.





TOGETHER, WE GO FURTHER. The road we have travelled during the last couple of years has served to confirm the reason for the merger in 2018 of two non-profits, both with similar activities and each driven by the goal of improving equality of opportunity at the largest possible scale. In creating Alliance pour l'éducation - United Way two leading players combined resources to increase the reach of their pioneering approach to mobilizing and coordinating the various players that work to help young people.

Although the pandemic resulted in a precipitous end to groundwork for several months, the crisis underlined the strength of our collective approach in working with young people: thanks to continuing support from our corporate members and from United Way's international network, along with our network of partners we were able to adapt our actions and continue to serve local needs.

In a year that has been like no other, the figures for our Youth Challenge Program show how we have continued to operate successfully: this year, in collaboration with 42 Non-profits, 6,850 young people from 32 establishments in 10 different regions were given practical coaching to help them identify the right career choices.

We have fine-tuned our methods, strengthened our teams and adjusted how we measure our social impact in order to better serve our goal of being the non-profit of reference in providing educational services for the young.

We were pleased to see the Les Cités éducatives solution emerge this year under the auspices of three government ministries and the National Agency for Territorial Cohesion, a solution that is similar to our own initiative, and we joined forces with the program in Sarcelles and Toulouse, regions in which we have extensive experience.

With crises come lessons, but also accelerated innovation. 2020 has taught us how to work better together in the search for equal opportunity for all. Education is at the root of all changes in society. Helping the most vulnerable young people by giving them the keys to their own success is a path to a better society.

My thanks to all our team for their tireless dedication and devotion to managing our programs. I would also like to thank Patrick Pouyanné for his personal commitment and leadership and that of the other board members as well as our member companies and their staff whose engagement ensures the success of our partnerships. All were resolute in their support throughout this difficult year and contributed to how as an organization we adapted to our changed environment.

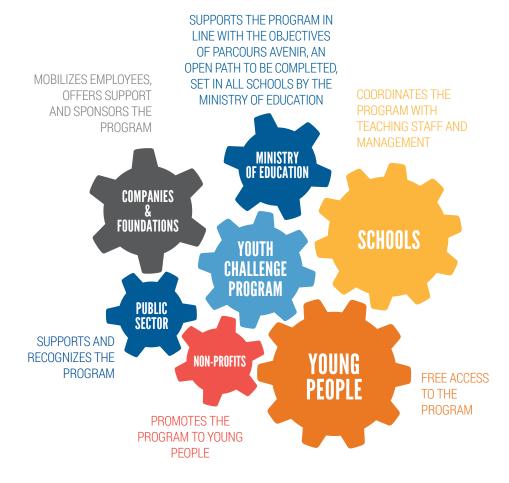
My thanks also to the 711 employees from our members who participated through their company's involvement with the alliance, as well as to all of the volunteers in our various programs.

To our partners and friends in France, Europe and around the world who have been with us since the start of this adventure, and to those who joined along the way, some as recently as during the pandemic, as well as to those who intend to join us in the future, I also say thank you! Your support is indispensable for our success and in boosting the chances of the young people we help.

Going forward, let us together help the Youth Challenge Program give the young generation the keys to a brighter future.



IMI22INN



MOBILIZING PLAYERS TO HELP YOUNG PEOPLE

CONTEXT

OUR ANSWER: DESIGNING AND IMPLEMENTING EDU-CATION PROGRAMS Our mission is to favor equality of opportunity by creating a







Alliance pour l'éducation

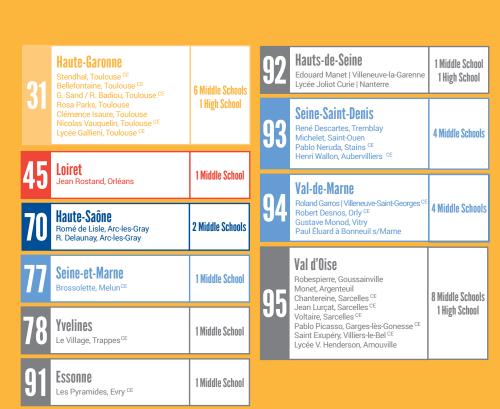


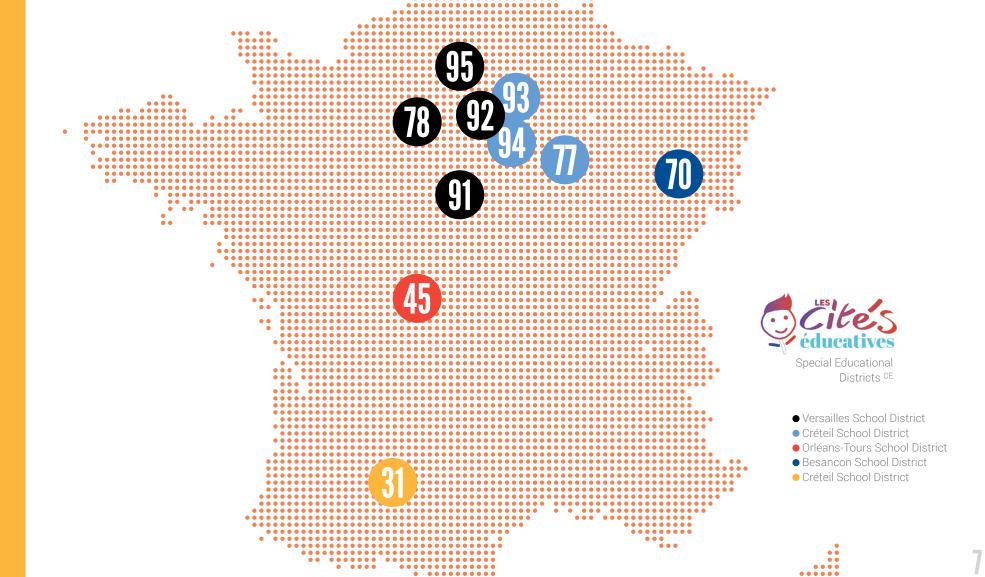


PARTNERSHIPS WITH 29 MIDDLE SCHOOLS AND 3 HIGH SCHOOLS

..................

IMPLANTATIONS







YOUTH CHALLENGE ENGERNAL CHALLENGE

YOUNG PEOPLE COACHED EMPLOYEES ENGAGED **COMPANIES COMMITTED** SCHOOLS ENROLLED NON-PROFITS MOBILIZED **REGIONS INVOLVED**

2019|2020

AN AMBITIOUS PROJECT

Mobilize and federate locally-based players around a program adjunct to the core curriculum that develops self-awareness and promotes understanding of potential career paths to help those at greatest risk in making the right career choices at all stages of middle and high school.

OBJECTIVE #1

Give young people the tools they need, and create the conditions in which they can better understand themselves, allowing them to start a process of imagining what they want for their future. This involves passing on a combination of know-how and interpersonal skills that remotivate them in their schoolwork, while developing their capacity to envisage a career path in an area suitable to who they really are.

OBJECTIVE #2

Inspire and solicit curiosity and interest in young people for the world of work and for their own place within that world. Encourage contacts and exchanges between young people from priority areas and the professional world.

OBJECTIVE #3

Support local initiatives by working with non-profits to coordinate actions for young people, in collaboration with a network of companies and their employees that allows those involved to discover the world of work.

A COMPREHENSIVE AND ADAPTABLE PROGRAM RIGHT THROUGH MIDDLE AND HIGH SCHOOL. With the Youth Challenge Program, the Alliance pour l'éducation - United Way and its partners (non-profits, schools, companies) have developed a program that allows non-profits to act in line with their specific core competencies and collaborate with other non-profits in the same field and teaching staff, while at the same time monitoring closely the educational progress of student participants from sixth through ninth grades in Middle School, and then on to High School.

CHALLENGE PROGRAM, DESIGNED FOR BENEFICIARIES, RE-GIONS AND LOCAL COMMUNITIES, IS A **CONCRETE EXAMPLE OF OUR COLLECTIVE** APPROACH. By federating the complementary resources of non-profits, companies and teachers, the Youth Challenge Program's aim is to offer young people activities that allow them to better understand a typical working environment, (company visits, first-hand testimonials from employees from all parts of the company, group workshops, work experience), and to develop the life skills needed to succeed in a professional environment (self-control, self-confidence, personal development). These experiences are an opportunity to develop not just better self-awareness but also the skills and knowledge that enable selfprojection, ensuring better, more informed career choices. By making their discovery of the professional world part of a dynamic and collective experience, the Youth Challenge Program helps to ensure that career choices are part of a continuous and deliberate process.



WORKING HAND IN HAND WITH THE MINISTRY OF EDUCATION

Local coordination and management is carried out by our own local representatives in close cooperation with teaching staff at schools. A national Education Committee comprised of experts with hands-on experience – teachers and school principals – ensures the program's continuing evolution and adaptation to the realities of daily life.



"The Youth Challenge Program is a collection of different players in the field of education all heading in the same diplayers in the field of education all heading in the same diplayers in the different non-profits come with their own skills rection. The different and areas of expertise and the Alliance pour l'éducation and areas of expertise and the Alliance pour l'éducation under different United Way brings each of them, along with their different approaches, all together under one umbrella in order best to serve the young people they are trying to help."

Céline Bonneau, Head of local EPA Branch, Occitanie

DISCOVERY AND EXPLORATION

THE YOUTH CHALLENGE PROGRAM, HELPING YOUNG PEOPLE MAKE THE RIGHT CHOICES

Starting in 6th grade, it covers two key areas: hard and soft skills. In each school two non-profits intervene in each year, one for each area, offering a comprehensive accompaniment throughout its duration. In 6th and 7th grade, 12 hours of activities are proposed in addition to the standard core curriculum set down by the Ministry of Education, allowing students to:

- IDENTIFY THEIR PERSONAL SKILLSET AND DISCOVER CAREER OPPORTUNITIES OPEN TO THEM
- IMPROVE THEIR SELF-AWARENESS

The aim is to get young people to start thinking about their future career path as early as possible, to help them understand how to develop their career project, to discover the options open to them and to stimulate their thinking Pierre Soulié, Director, S'Orienter Ensemble.

4 290 YOUNG PEOPLE 6th & 7th GRADES









ABOUT DIFFERENT JOB POSSIBILITIES IN

CONSTITUCTION. >>

Jordan, 6th grade student

sldisivni'l sb

EXAMPLE: PROGRAM PROPOSED TO 6TH GRADE STUDENTS AT VOLTAIRE MIDDLE SCHOOL IN SARCELLES THIS YEAR.

S'ORIENTER ENSEMBLE non-profit's goal is to help young people discover career opportunities they might otherwise not imagine through a series of innovative and fun workshops.

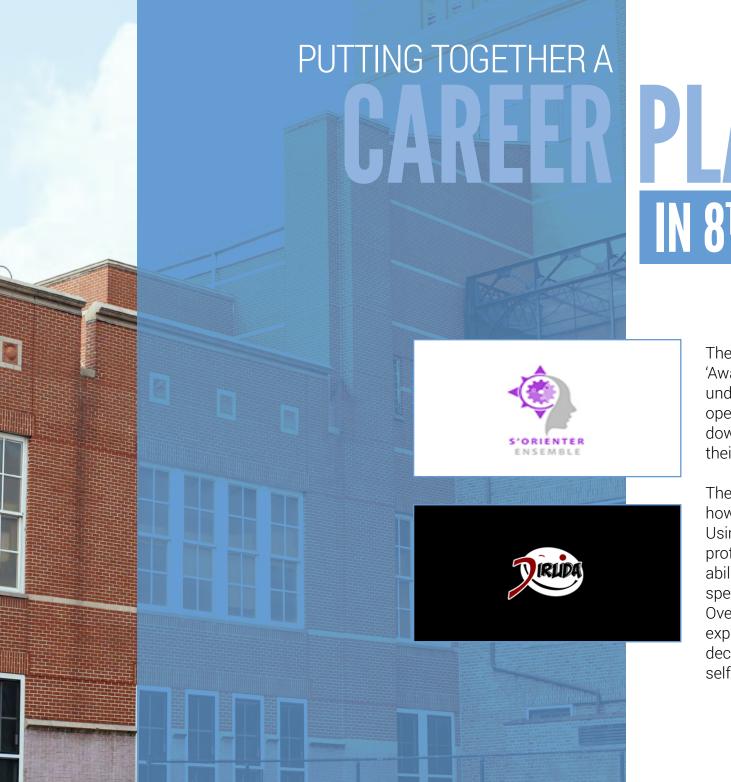
Sustainable development is dealt with as a game against the 'Super-Destroyers', while the 2024 Olympics to be held in Paris are used to show opportunities in the building industry. By soliciting students' curiosity, the activities help them imagine the future and their place in it.

In parallel with this discovery of the world of work, throughout the year they take part in theatre workshops run by the:

LES ARPENTEURS DE L'INVISIBLE theatre company.

Run by two actors, during the six two-hour sessions students get to deal with issues such as the class atmosphere, listening and concentration, using 'battles', verbal contests inspired by the world of hip-hop, storytelling and theatre to work through their ideas.

Drawing on their imagination, these workshops help to develop students' self-confidence, soft skills and respect for others.



FOCUS ON THE PROGRAM FOR 8TH GRADERS AT ROLAND GARROS MIDDLE SCHOOL IN VILLENEUVE-SAINT-GEORGES AND LOUIS-NICOLAS VAUQUELIN MIDDLE SCHOOL IN TOULOUSE

The S'ORIENTER ENSEMBLE non-profit proposes an 'Awareness' program for 8th graders that aims to deepen their understanding of the world of work and of training opportunities open to them. The workshop seeks to broaden horizons by breaking down received ideas and in doing so get each student to reflect on their professional or educational pathway.

The **DIRLIDA** workshops help young people to feel at ease with how they express themselves.

Using techniques derived from theatrical improvisation, the nonprofit helps participants develop their relational and speaking abilities, giving them the tools they need to be at ease with public speaking.

Over the course of the program different themes such as oral expression, gestures, look, intonation, listening, creativity and decision-making are explored to boost not just the participants' self-confidence but also their trust in their fellow students.





DISCOVERING THE WORLD OF WORK IN 9TH

FIRST STEPS IN THE WORLD OF WORK

Work experience in 9th Grade is a particularly important stage in every school, and all the more so for children from less advantaged areas.

To make the experience more efficient and maximize the impact these first steps into a professional environment can have, the Youth Challenge program prepares students prior to their actual work experience by bringing several non-profits into schools beforehand for a series of all-day workshops. Three workshops run by three separate non-profits took place focusing on exploring what companies really do, as well as an initiation in theatre with the troupe from Tamèratong.

YOUTH **CHALLENGE**

OBSERVATION AND PREPARATION

WORK EXPERIENCE









VOLTAIRE **SCHOOL IN SARCELLES** was packed with lessons

over three days at the Paris head office and two at one of the care homes in Sarcelles. The five days, coordinated by the Crée Ton Avenir non-profit, set out to help students discover a working business environment before helping with a company project on the theme of 'How to attract staff to work at Korian?'

Seventeen 9th Graders got the opportunity to see in a fun way how companies operate under the watchful eye of the non-profit's staff and employees from Korian. Working in groups of four, they looked at different solutions already used on social networks before presenting their projects to the company's head of Corporate Social Responsibility and the Foundation's Managing Director. And as if to show just how good they were, a prototype using an Instagram account even managed to attract a job application!

Before the onsite phase, employees from Korian went to the school to take part in the training program, strengthening ties between students and the company and motivating the staff who took part.



INNOVATION DAYS

FIRST COLLABORATIVE PROJECT ASSOCIATING STUDENTS AND COMPANY EMPLOYEES.

1118
YOUNG PEOPLE COACHED

INNOVATION DAYS ORGANIZED

197 EMPLOYEES ENGAGED

COMPANIES COMMITTED

Over a full day, students work on a subject suggested by the company, under the guidance of an employee who plays the role of coach. At the end of the session they present their projects to a jury for evaluation.

How to attract the best talents, for the Accor hotel group? How to look after passengers transiting through Paris, for the city's Airports Authority? How to increase the number of female Rap artists, for Universal Music? These are just some of the questions that students set out to answer as they learned to work in teams, share ideas, react constructively to ideas from other members of the group and share ideas with employees in a friendly but professional environment.

WE ATZEN'T THE SAME HETZE AS WE ATZE IN CLASS

BECAUSE WE HAVE MOTZE FTZEEDOM HETZE. THETZE ATZE

LESS TZULES SO WE FOLLOW THOSE THETZE ATZE. >>

Kaïs, 9th grade

WE'TZE BEING ASKED AND TO WHAT WE SAY. >>

Océane, 9th grade

« IT OPENED MY EYES BECAUSE BEFORE THIS | NEVER THOUGHT
ABOUT WHAT IT WAS LIKE FOR PEOPLE WHO HAVE A DISABILITY. >>

Nathan, 9th grade, at the end of the Deloitte Foundation Innovation Day on the theme of bringing people with disabilities into the workplace and school – November 2019

A needs assessment confirmed the interest in conducting a pilot Youth Challenge Program in high schools, incorporating the same tools to develop soft skills and to best choose the right career path. The purpose of the pilot program is to adapt the format to match the specific needs of high schools:

- individual sessions, for students in general and technology classes
- group sessions, for students in vocational classes





Objective: Begin preparing 10th Graders for a future career in the digital industries as part of a cycle culminating in 12th Grade at the point they make their college choices, ensuring that they take personal responsibility for their professional orientation.

The pilot is run in conjunction with the Non-profit Crée Ton Avenir!!!

VIRGINIA HENDERSON VOCATIONAL HIGH SCHOOL, ARNOUVILLE

Program for 10th Grade vocational students in Management & Administration

'My pathway in SSE' is an introduction to social entrepreneurship and the social and solidarity economy. Over 12 workshops put together by the Enactus non-profit, students are encouraged to design and launch their own social entrepreneur project with help from professionals in the field and teaching staff.

An innovation day on a subject of importance to a business, with employees or an entrepreneur, designed to show the importance of teamwork.

A one-day preparatory workshop for work experience to introduce participants to the vocabulary and social codes expected in a business environment. The sessions help students build their self-confidence and include activities on public speaking as well as a mock job interview with an experienced interviewer. Also included are a theatre session run by Les arpenteurs de l'invisible, and how to go about finding work experience hosted by volunteer employees.

WORK EXPERIENCE: For 11th and 12th Graders, a pair of three-week sessions gives a taste of life in the workplace with one of the Youth Challenge Program's corporate partners.





AIRBUS FOUNDATION CHALLENGE

A MADE-TO-MEASURE PROGRAM FROM THE AIRBUS FOUNDATION THAT INITIATES PARTICIPANTS INTO THE AERONAUTIC INDUSTRY WITH BOTH GROUP AND INDIVIDUAL COACHING AND GROUP **WORKSHOPS ON STEM** (SCIENCE, TECHNOLOGY, ENGINEERING, AND MATHEMATICS) SUBJECTS.

A PROGRAM THAT HAS STOOD THE TEST OF TIME

The Flying Challenge was the key to Yasmine not only to getting into Toulouse Business School's bachelor program, but also to deciding on what career she wanted to follow and to continuing in education.

Sylvie, Yasmine's sponsor

TOULOUSE

502 Students 170 Volunteers

GROUP COACHING

for 60 Eighth Graders.

INDIVIDUAL COACHING

for 139 Middle and High School students (mentoring).

SCHOOLS

Stendhal, Bellefontaine and George Sand, along with 17 High Schools in Toulouse and the Paris area.

« L'VE BEEN COACHED FOTZ FIVE YEATZS NOW AND L CONSIDETZ MYSELF VETZY LUCKY TO BE SUPPOTZTED AND ENCOUTZAGED BY PEOPLE WHO HAVE OUTZ BEST INTETZESTS AT HEATZT. WE HAVE MATUTZED ALONG THE WAY THANKS TO YOU. »

Daripha,12th grade student

ÎLE-DE-FRANCE

Students
25
Volunteers

PRACTICAL WORKSHOPS

workshops on aeronautics for students in 8th and 9th Grades.

SCHOOLS

Le Village (Evry) and Manet (Villeneuve la Garenne)





Alliance pour l'éducation - United Way's role as a coordinator is really useful: we no longer Alliance pour l'éducation - United Way's role as a coordinator is really useful: we no longer have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and we don't need to do all the communication with teaching staff have to manage timetables and the staff have to manage timetab

Getting everyone to work together is the essence of what Alliance pour l'éducation - United Way is all about, a position that is unique in the education ecosystem. Boosting and coordinating different players to create a common program multiplies the impact that each would have were they to act on their own.

THE COMBINED IMPACT OF EACH OF THE PROGRAM'S STAKEHOLDERS IS GREATER THAN IF IT ACTED ON ITS OWN.

- Greater financial impact: financial supporters make a greater impact by supporting our organization than if they finance a stand-alone non-profit.
- **I Greater regional coverage:** we boost the coverage of non-profits in the regions where we intervene.
- Greater impact: thanks to the way we share experience and knowledge with our partners.
- Alliance pour l'éducation United Way is seen as a **facilitator** for schools, an **accelerator** for non-profits and a **turnkey solution** for companies seeking to improve equality of opportunity in education.

SOCIALIMPAC

Students are **very satisfied** with a program that helps them **DISCOVER THE WORLD OF WORK.**

Everyone agrees that the Youth Challenge Program helps them to **THINK ABOUT THEIR PROFESSIONAL FUTURE** and opens them up to opportunities they hadn't previously considered. **As they discover different jobs their personal horizons are broadened.**

The program helps young people to **DEVELOP PERSONALLY** and to better apprehend the importance of education for their future. Their **self-confidence** improves, they become **more emotionally stable** and learn to **work in teams**.

Continuity of action is essential for all those questioned. Programs are intrinsically long-term in their reach **and the impact on young people grows over time.**

THINK ABOUT WHAT WE WANT OUT OF LIFE. >>

Marwa. 9th Grader



STRONG ENGAGEMENT from the different players that has continued to grow over the years: nine out of ten partnerships are renewed annually with strong complementarity between the different players, their actions and their ecosystems.

INNOVATIVE CONTENT centered on soft-skills workshops for students that includes introductions to ideas such as personal development, feeling well in oneself and self-care.

CO-CONSTRUCTION OF THE PROGRAM over time with the various players involved.

A SOLUTION THAT MEETS THE

COMBINED NEEDS of young people, schools,

Non-profits, companies and state agencies.

« LUNDETESTOOD THAT EVEN IF YOU DON'T YET KNOW WHAT YOU WANT TO DO, YOU CAN STILL SUCCEED. >>

Akram, 7th Grader

Alliance pour l'éducation







ALLANCE POUR
L'ÉDUCATION,
MEMBER OF THE
UNITED WAY
WORLDWIDE (UWW)
NETWORK

Founded in the United States, United Way Worldwide (UWW) is a non-profit organization present in over 40 countries and 1,800 territories around the world. For more than 130 years UWW has been improving people's lives by mobilizing communities' capacity for self-help to advance the common good around the world. In Europe, members of the United Way network focus their actions on education, early childhood and employment.

COOPERATING INTERNATIONALLY REINFORCES THE IMPACT OF OUR LOCAL ACTIONS.

The strength of UWW's historic network and the ties forged with United Way members in Europe this year enabled us to:

STRENGTHEN OUR EUROPEAN PROGRAMS, including the renewal of partnerships with John Deere and Lenovo. Each local United Way member brought its specific experience and knowledge to the programs in order to provide the appropriate services to beneficiaries and optimize the donations coming from these companies.

SOLICIT DONATIONS FROM INTERNATIONAL ORGANIZATIONS to help underwrite our actions in response to the pandemic: 3M, Cymatics and Sony Pictures Television made dedicated contributions to help us maintain our efforts during this exceptional period.

DEEPEN OUR UNDERSTANDING AND SHARE WITH OTHERS OUR IMPACT ASSESSMENT while identifying emerging ideas and trends in corporate engagement in other countries so as to contribute together to societal change.

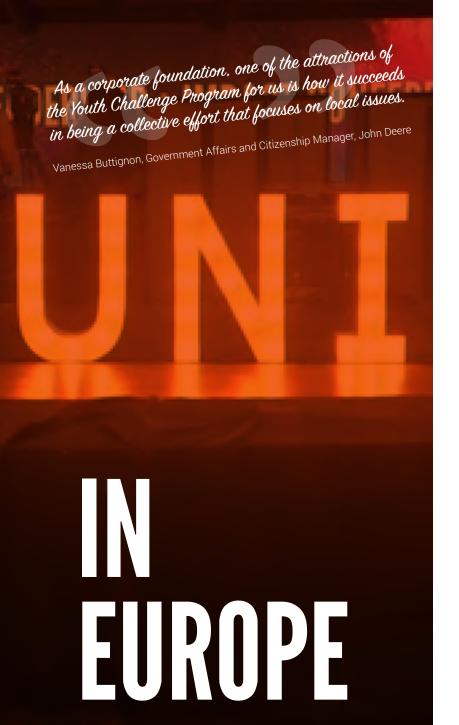
Our programs, and their impact when consolidated at a European level, help businesses to align their CSR activities with the most pressing local needs in line with international sustainability commitments (SDG, GRI).











IN 2019 THE JOHN DEERE FOUNDATION RENEWED ITS PARTNERSHIP

with Alliance pour l'éducation - United Way for a further five years.

Since 2016 the Foundation has worked with local members in Germany, the United Kingdom and Israel to develop a program concentrating on two strategic areas: food security and education.





In France, the partnership has two components:

- The Youth Challenge Program in Orléans and Gray near to two of John Deere's locations
- Volunteers Day, a high-profile event in favor of the Banques Alimentaires food banks where employees and their families get the opportunity to give of their time to sort food donations.

SOLIDARITY DAY

Tons of food sorted

15 000 €
Food bank

Food bank donations

243 Employees engaged



United Way Europe & Midde East Region

YOUTH CHALLENGE

390 Young people coached

Employees engaged

Partner non-profits

24

ADAPTING TO THE PANDEMIC

SINCE THE START OF THE PANDEMIC AND ALL THROUGH LOCKDOWN WE HAVE ADAPTED TO THE NEEDS OF OUR USERS IN ORDER TO CONTINUE WORKING WITH THE NON-PROFITS, MIDDLE SCHOOLS AND STUDENTS WHO RELY ON OUR PROGRAMS.

Starting in March 2020 when a physica presence became an impossibility, we surveyed 32 partners in order to see how best to adapt our approach. The results highlighted a critical need to maintain and strengthen links with all stakeholders during lockdown.





With the support of our members and partners we:

COLLECTED AND DISTRIBUTED COMPUTERS, bringing together non-profits, partner companies and schools participating in the Youth Challenge Program. Computers and internet access cards were distributed to middle school students in the Program thanks to the Française des Jeux Foundation and a donation to the Break Poverty Foundation from the Total Foundation.

STRENGTHENED THE 'RESOURCES' SECTION ON OUR WEBSITE for schools, with an emphasis on videos from employees of different companies describing their job and career path.

CONTINUED WITH OUR MENTORING PROGRAM AND LAUNCHED AN INTERACTIVE NEWSLETTER TO MAINTAIN CONTACT BETWEEN PARTICIPANTS in the Airbus Foundation Flying Challenge. Five editions of the newsletter were published over the period.

MAINTAINED THE DYNAMIC AMONG PARTNER NON-PROFITS. Almost without exception all our partner non-profits were supported to the same level as before and once lockdown was confirmed, wherever possible sessions that had already been planned were reprogramed for a later date post-lockdown.

MOBILIZED OUR INTERNATIONAL NETWORK by forging links with companies and members of United Way International seeking to assist at both French and European levels in support of local actions.

USED OUR OWN GOVERNANCE STRUCTURES to help us manage the present and plan for the future post lockdown. The coordinating committee met twice over the period of lockdown, before and after the Board meeting.

There was total commitment from sponsors, even during lockdown and despite the fact that their own companies were often in crisis and they themselves snowed under with work. All brilliantly coordinated

RESPONDING TO THE PANDEMIC



3G Keys

tablets

3G Kevs



Garges-lès-Gonesse



Middle School. Middle School.



sharing for partner Non-profits

(Marketing strategy, communications, fundraising)









Boland Garos Middle School in Villeneuve Saint Georges

DONATIONS BY PARTNERS: IN-KIND OR SKILLS **CONTRIBUTIONS ACCORDING** TO CIRCUMSTANCES

The strength of an international network was evident in the way collaboration and innovation initiatives were reinforced. throughout the crisis period.

SONY

STRENGTHENING OF OUR **RELATIONSHIPS WITH** INTERNATIONAL COMPANIES IN THE UWW NETWORK

sseeking to operate in support of local solutions to the sanitary crisis in Europe.



ACCELERATION OF OUR DIGITAL TRANSFORMATION,

made all the more urgent during lockdown, with the help of donations earmarked for helping in our response to Covid-19.

showed tremendous agility. Isabelle Ferry, Head-teacher Bellefontaine Middle School

by two non-profits that were quick off the mark and



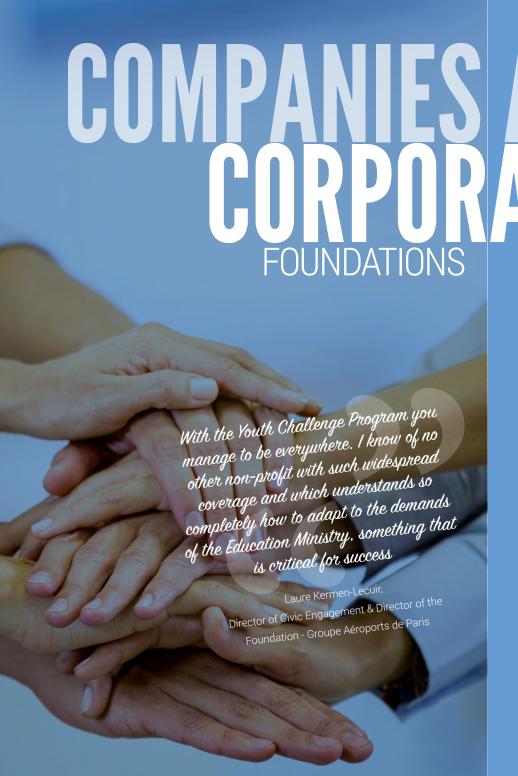
THE HOUSE STONE OF OUR ONLY ACTIONS

COMPANIES AND THEIR FOUNDATIONS
ARE THE FIRST CORNERSTONE
SUPPORTING HOW THE ALLIANCE POUR
L'ÉDUCATION - UNITED WAY MOBILIZES
ALL PLAYERS IN FAVOR OF THE YOUTH
CHALLENGE PROGRAM.

The rigor with which we choose our partner non-profits for the program, the sophistication of our reporting, our procedural transparence and the manner in which members are involved in governance makes us a first-class partner for businesses seeking a meaningful and long-term impact on society.

CORPORATE FOUNDATIONS: As a partner to foundations that have education, inclusion and social cohesion as part of their goals we are able to combine efforts through the Youth Challenge Program to generate a positive social impact together.

COMPANIES: We work hand in hand with companies on their corporate social responsibility obligations and help them to integrate the social impact of their decisions into their strategy and operations. Our turnkey solutions in support of young people in the most difficult urban areas or in isolated rural zones are operated in conjunction with non-profits and local schools and offer an opportunity for companies to interact both internally with its employees and externally with its stakeholders: suppliers, clients, candidates, non-profits and local authorities.



IN FRANCE AND AROUND THE WORLD:

where a company also has an international presence, the tie-up between the Alliance pour l'éducation - United Way and the international network of United Way ensures that the engagements in one country can be replicated and harmonized elsewhere, as is the case for John Deere and Lenovo.

IN 2019-2020 SOME 45
COMPANIES WORKED WITH
US. THEIR SUPPORT TOOK A
VARIETY OF FORMS: FINANCIAL
(DONATIONS AND/OR TRAINING
TAX ALLOCATIONS??), IN-KIND
DONATIONS OR SKILLS SHARING.
THANKS TO ALL OF THEM!

EMPLOYEES

MOBILIZING THE EMPLOYEES OF OUR CORPORATE SPONSORS

is a key component of our operating model which mutualizes resources in the search for synergies and cooperation.

We seek to generate meaningful and practical encounters between company employees and young people from priority areas.

A VARIETY OF ACTIONS OPEN TO EMPLOYEES

- Within the company: Innovation days, company visits, coaching for work experience students
- In Middle Schools: Workshops, mentoring, coaching (resumé and accompanying letter), careers fairs
- At a distance: career videos







ONE OF OUR CORE VALUES IS VOLUNTEERING.

For this reason, it is logical for companies which contribute financiallytothe Youth Challenge Program to encourage their employees to participate in an action whose long-term goal is to help increase equality of opportunity.

NON-PROFITS

MOBILIZING NON-PROFITS
IS AT THE VERY HEART OF
THE COLLECTIVE ACTION WE
ORCHESTRATE WITH A VARIETY OF
PLAYERS.

A major characteristic of the Alliance pour l'éducation-United Way is the way it finances local non-profits that participate in the Youth Challenge Program. Alliance pour l'éducation - United Way provides the framework and access to the schools, the non-profits develop their activity while focusing on what they do best. By accompanying them as they grow, and in sharing best practices, we help to boost the vital contribution that non-profits make to the local environment and raise their visibility among the system's different stakeholders.



THE YOUTH CHALLENGE PROGRAM: TAILOR-MADE, ITS VALUE ENHANCED BY THE CONTRIBUTIONS OF NON-PROFITS.

The content is worked on and adjusted with a variety of players in the field of education who share the same objective to ensure consistency in the work of the different non-profits that operate the Program. It is this that makes the Youth Challenge program so powerful, original and valuable.

The Youth Challenge Program provides a clear and consistent framework for non-profits working in education to help initiate young people into the hard and soft skills necessary for their professional life. It is a unique blend of the expertise of 42 non-profits mobilized for the benefit of young people.

NON-PROFITS



THE STRENGTH OF OUR MODEL FOR NON-PROFITS

During 2019-2020 some 42 non-profits were mobilized across our different programs, nine more than in the previous academic year. Our educational programs are all long-term in their outlook and call on the resources of a variety of non-profits. In doing so, they strengthen the non-profit's ties with its community.

AN ACCELERATOR FOR THEIR DEVELOPMENT

EASY TO IMPLEMENT FOR NON-PROFITS

FINANCIAL AND SKILLS SUPPORT

INCREASED
VISIBILITY AND
LOCAL RECOGNITION

Scaling up: workshops available for all classes in a grade or for several grades concurrently in one or in several partner schools.

Innovation opportunities: to develop new formats and to take account of local factors and circumstances.

Notre équipe presents the Youth Challenge Program to school management and teaching staff and then coordinates and manages the non-profits that operate on the ground.

The Youth Challenge Program is a long-term project; we seek to establish partnerships with a similarly long-term need for financing.

We have developed skills sharing with our corporate and foundation partners to help the non-profits we work with upskill in specific areas that we agree on together. In 2019-2020 Proxité and Savoir-Être à L'École, two non-profits with whom we work, were coached by consultants from Roland Berger.

We publicise the contribution from all the non-profits working with The youth Challenge Program and help them to benefit from the combined effect of a joint effort. Exchanges with other partners in the program from around the country serve to strengthen local recognition for smaller players.

WHAT OUR NON-PROFIT PARTNERS THINK

Everyone in the Youth Challenge Program is fully aligned to help young people become the players they need to be in their own future. It's about giving them the opportunity and the tools they need to feel confident in school today and confident in their job tomorrow.

Céline Bonneau.

Entreprendre pour Apprendre (EPA), Occitanie



You're a very important partner to us because you're a genuine accelerator. The workshops we co-designed with Alliance pour l'éducation - United Way were crucial in convincing the departmental council to partner with us, even though we didn't have the requisite two-years of operating at local level that is usually necessary before being granted recognition at this level.

Bertrand Marjollet,

Managing Director, Eloquenti















































































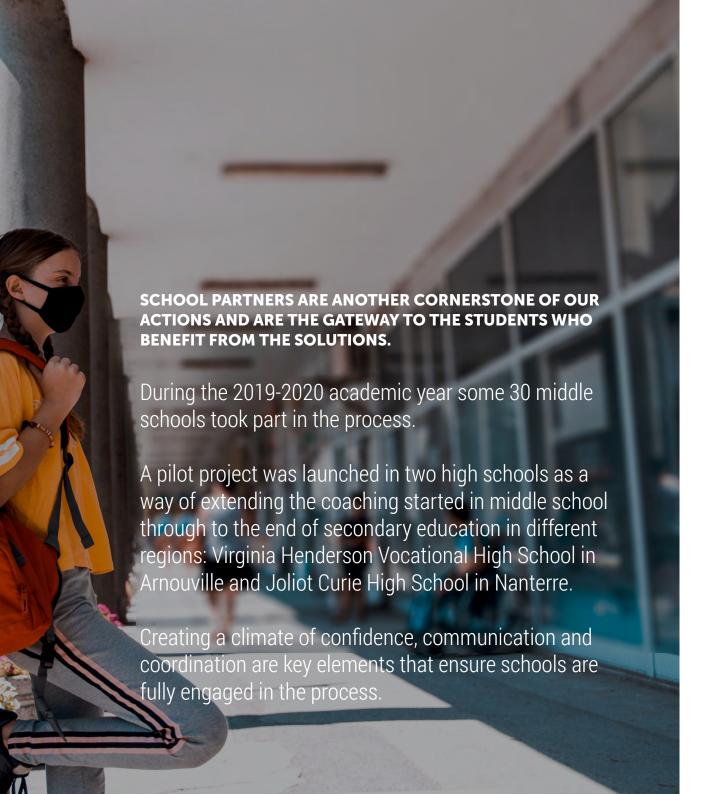








PARTNERS



SCHOOLS

— RAISING AWARENESS OF THE YOUTH CHALLENGE PROGRAM AMONG TEACHING STAFF.

A dedicated local action team is in regular contact with head teachers, year leaders and class teachers in order to encourage the adoption and perpetuation of the program by the school.

By design, the Youth Program Challenge works closely with the teaching community and the school's management to build a climate of confidence that develops and grows, year on year. This approach ensures that students benefit concurrently from the expertise of several non-profits specialized in creating the content on hard and soft skills that is appropriate to their specific grade and degree of maturity, while ensuring consistency with the teaching staff's own educational goals.

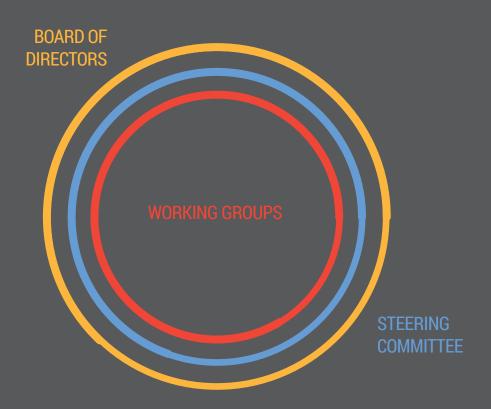
-CREATING DIVERSIFIED AND INTEGRATED CONTENT FOR STUDENTS

The local action team is also responsible for integrating the different non-profits into the program. Close coordination between non-profits and schools throughout the year is critical for the success of such an ambitious program which is rolled out to all classes in a given grade, and often to several grades during the same academic year once the partnership is fully established.

— SCHOOLS TAKE PART IN ALLIANCE POUR L'ÉDUCATION - 'S GOVERNANCE Staff from partner schools are invited to participate in the 'National Education' working group which takes stock of their experience and recommendations for the program. This ensures that the Youth Challenge Program is constantly evolving and adapting to local requirements in both form and content.



PARTICIPATORY GOVERNANCE



SYMPTOMATIC OF THE ALIANCE POUR L'ÉDUCATION - UNITED WAY'S APPROACH TO CO-CONSTRUCTION, OUR GOVERNANCE IS COMPOSED OF SEVERAL MANAGEMENT COMMITTEES WHICH BRING TOGETHER EXPERTS IN THEIR FIELD.

THE STEERING COMMITTEE AND ITS

WORKING GROUPS bring together all of our members, each with their own expertise, and is a forum for exchange and debate. It supports our staff in their daily tasks and in presenting results to our Board. The working groups meet according to needs and circumstances, and their output feeds into our operational activities.

THE STEERING COMMITTEE

- Supports the team in its operational activities.
- Plays the role of 'voice of the stakeholder' and supervises program development

THE WORKING GROUPS

Output from five Working Groups make an **important contribution** to the key strategic areas that drive our work:

- Programs, Regions & non-profits
- Ministry of Education
- Evaluation & Impact
- Fundraising, partnerships and communication
- Finance



MOBILIZING A VARIETY

OF PLAYERS TO HELP

TYPICAL OF HOW WE

GO ABOUT HELPING

IMPROVE EQUALITY

OF OPPORTUNITY. TO

THIS, WE ASSOCIATE

IN SUPPORT OF OUR

WORK.

RECOGNIZED EXPERTS

DRIVE CHANGE IS

FOR OUR INNOVATIVE APPROACH TO ALLIANCES

THE CITÉS ÉDUCATIVES PROGRAM IS THE FIRST EXAMPLE OF A PUBLICLY MANAGED, STRUCTURED AND COORDINATED INTERVENTION in this field and its success has highlighted the validity of our allied approach, both as a methodology and operationally.

We formed a partnership with the Cités éducatives in Toulouse and Sarcelles, areas in which the Youth Challenge Program has operated in the past, with the aim of rolling it out across all Middle Schools in priority areas in the district.



Alliance pour l'éducation - United Way is a natural partner for the Cités éducatives because it brings its very specific methodology and expertise in coordinating different players at a local level.

Vincent Léna, former coordinator at the National Agency

Sarcelles counts some 58,000 residents, two-thirds of whom live in designated priority zones. It is the largest proportion in France (excluding overseas territories) and the second poorest town in the country. Unemployment is 36.6 percent for the under 25s.

Cités éducatives has three overall goals: highlight the value of school, ensure students remain in education and broaden students' horizons. The Youth Challenge Program is a clear, quality response to all three of these objectives.

Audrey Prévost, Cité éducative lead in Sarcelles and School Principal at Jean Lurçat Middle School, Sarcelles

RECOGNITION

FOR OUR INNOVATIVE APPROACH TO ALLIANCES

MOBILIZING A VARIETY OF
PLAYERS TO HELP DRIVE
CHANGE IS TYPICAL OF HOW WE
GO ABOUT HELPING IMPROVE
EQUALITY OF OPPORTUNITY.
TO THIS, WE ASSOCIATE
RECOGNIZED EXPERTS IN
SUPPORT OF OUR WORK.

LE RAMEAU, EXPERTS IN TERRITORIAL ALLIANCES, HAS HIGHLIGHTED OUR APPROACH AS AN ENGINE OF SOCIAL CHANGE.

The Foundation for the Co-construction of the Common Good has labelled the Alliance pour l'éducation - United Way as an 'inspiration' in its Lebanese Cedar Project which recognizes projects that 'change our collective future from the bottom up,' citing that...

...this project shows how companies can work together to contribute to society's future.





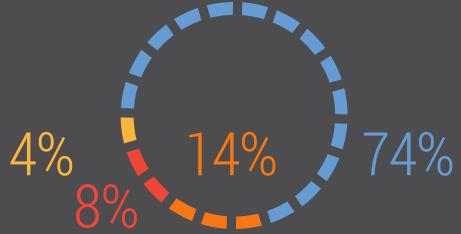
GALA 2019

Held in the magnificent Labrouste reading room at the Bibliothèque Nationale de France, leading figures from the world of business and corporate philanthropy came together to raise funds in support of the Youth Challenge Program. It was also the opportunity to promote our work and to begin the task of developing future partnerships.

Hosted by the journalist Antoine Genton, the evening was opened by Patrick Pouyanné, Chairman of Alliance pour l'éducation - United Way. Speeches followed from board member Mike K. Hayde, Gabriel Attal the spokesperson for Jean-Michel Blanquer, French Minister for Education, and François Busnel, presenter of France's primetime books program, La Grande Librairie. These speeches, along with testimonials from our various stakeholders, made for a memorable evening!

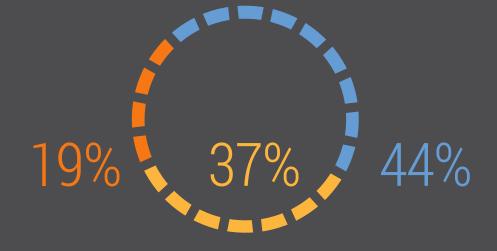


2019 | 2020 FINANCIAL INFORMATION



DONATIONS FROM CORPORATIONS AND FOUNDATIONS 1 456
INCOME FROM ALLOCATED TRAINING TAX 79
PRIVATE AND PHILANTHROPIC DONATIONS 273
PUBLIC FUNDING 170
TOTAL 1 978

DONATIONS TO NON-PROFITS FOR OPERATIONS **7 8 7**OTHER DIRECT PROGRAM OPERATING EXPENSES **6 7 7**OVERHEAD AND RUNNING COSTS **3 4 4 TOTAL EXPENSES 1 8 0 8**



THE YOUTH CHALLENGE PROGRAM'S STRENGTH LIES IN THE EXCHANGES AND INTERACTIONS that take place between the participants and which the pandemic and subsequent lockdown put under severe strain. Together with our partners we worked to develop alternatives that would be ready for the start of the 2020-2021 academic year.

PREPARING YOUNG PEOPLE FOR THE DIGITAL FUTURE

The sudden and unexpected shift to home schooling brutally highlighted the inequality of access to technology and the internet as well as what can only be described as 'digital illiteracy'.

Thankfully, companies, philanthropists and non-profits were quick to react with a series of initiatives at both the macro and micro levels in support of the Ministry of Education's rapid switch to digital. It also highlighted the need for the Youth Challenge Program to continue to adapt and change by incorporating content that raises young people's awareness of how best to put these new technologies to use.

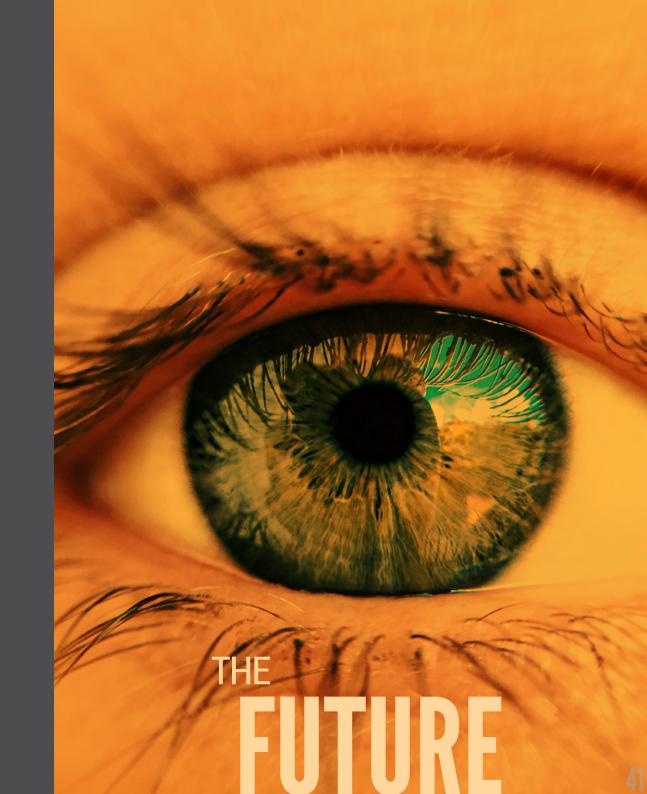
ADAPTING AND PROPOSING NEW SOLUTIONS TO MIDDLE SCHOOLS, STUDENTS AND BUSINESSES Our key objective for the start of the 2020 academic year has been to draw those students who had become distanced from school back into the fold and to propose a Youth Challenge Program to students from partner schools specially adapted to the new hygiene protocols in force. In particular, solutions were adapted so they can be delivered either onsite or remotely, depending on the needs and technical possibilities of partner schools.

The digital component of the Youth Challenge Program that is currently being developed will allow for a helicopter view of each student's progress, letting them record achievements as they are reached and allowing them to fully consolidate the impact of the different activities and exercises proposed, making them the architect of their own career and their own future.

STRENGTHEN OUR LOCAL PRESENCE IN AREAS where we already operate, extend our reach by rolling out programs to more middle schools in these areas and develop the work we do with the Cités éducatives.

BY IMPROVING UNDERSTANDING OF OUR WORKING METHODS AND THE WAY THAT A COLLECTIVE APPROACH CAN ACHIEVE A GREATER IMPACT, we seek to consolidate our unique position as the leading integrator of education solutions for young people in priority areas. The work done to align our working methods with the measure of our social impact aims to highlight the Youth Challenge Program's impact on its various stakeholders: non-profits, companies and schools.

DEVELOP EUROPEAN COOPERATION in conjunction with the United Way International network.













management.



We extend our sincere thanks to

all the corporate and foundation





Thanks to those businesses and organizations that have supported us this year through their generous donations, by allocating their training tax to our activities, by the engagement of their employees and by their skills-sharing.



























































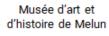




































TO THE BUSINESSES AND ORGANIZATIONS THAT SUPPORT US





































THANK YOU

TO OUR PUBLIC SERVICE PARTNERS Our full-time employees this year grew with the addition of several new talents joining us to help us go further: Welcome to Constance, Lucie, Margaux, Marie, Servane et Sara!

Thank you to all those who through their personal commitment every day contribute to changing the future for young people!

FADILA-SARA AKAK Work-study, Financial Control

MARIE DELEULE
Civic Service Volunteer

MARGAUX BRUAND Local actions lead

ANNE-SOPHIE DESVARREUX Co-head of local branch and head of employee engagement

ESTELLE GAXIEU Local actions lead

LODIE GAYRAUD

Co-head of local branch and of impact assessment

THIBAULT LAFONT Head of local branch

DANY MARIN
Head of HR and Administration

SERVANE MASSELIN Head of local branch

ALAIN NICAUD Head of Employee Engagement and Skills-Based Sponsorhip, La Poste Group. LUCIE OLIVEIRA Local actions lead

CONSTANCE PARRENS
Head of fundraising, partnerships
& communication

ANTOINE PHILIPPART
Head of non-profit relations

LAURENCE PICCININ Managing Director

ANNE-CÉLINE RIBADEAU DUMAS Responsable d'Antenne territoriale & Innovations AXELLE PIGAL Local actions lead

VENESA THACI Head of local branch

MARIE VIVIER
Head of Operations



THANK YOU

TO OUR TEAM MEMBERS HENRI D'ARENBERG

GONZAGUE DE BLIGNIÈRES

MIKE K. HAYDE

EDOUARD MILHAC

OLIVIER DE PANAFIEU

SABINE ROUX DE BÉZIEUX, Treasurer

JEAN-GUILLAUME DE TOCQUEVILLE, Vice-president of the Board

The Board of the Alliance pour l'éducation - United Way comprises business leaders and other well-known figures, each of whom is committed to helping us succeed in improving equality of opportunity for vulnerable young people. We extend our sincere thanks to each of them for their contribution and engagement!















